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Gonesse, 17 January 2018

## MANUTAN GROUP

### 2017/2018 Q1 turnover keeps on increasing

(€ thousands)	31 December 2017	31 December 2016
Total turnover	187,110	175,453

During Q1 2017/2018, the Manutan Group's business enjoyed a growth of 6.6% compared to the same quarter of the prior year, including -0.2% of exchange rate impact and -0.1% of working days impact (+6.9% growth at constant exchange rate and working days). Turnover amounted to 187.1 million euros, compared with 175.5 million euros for the previous financial year.

In terms of its operational areas, the Group's situation is as follows:

€ thousands	Turnover at the end of December 2017	Turnover at the end of December 2016
North	11,048	10,324
Centre	30,110	28,541
East	6,759	5,470
South	113,256	106,650
West	25,936	24,468
<b>TOTAL</b>	<b>187,110</b>	<b>175,453</b>

(constant exchange rate and working days)	1st quarter	2nd quarter	3rd quarter	4th quarter	Financial year
North	+10.3%				+10.3%
Centre	+7.3%				+7.3%
East	+20.3%				+20.3%
South	+5.6%				+5.6%
West	+7.5%				+7.5%
<b>Total Group</b>	<b>+6.9%</b>				<b>+6.9%</b>

All the Group's operational areas enjoyed growth in turnover.



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For the remainder of the financial year, the Group will continue implementing its development strategy while maintaining its medium-term investment plan. The Group will carry on actively searching for external growth targets.

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*About the Manutan Group*

*The Manutan Group is a European leader in multi-channel equipment distribution for businesses and local authorities. Established in 17 countries through 25 operating subsidiaries, the Group is a leading player in Europe.*

*Manutan International is listed on Euronext Paris – Compartiment B - ISIN: FR0000032302-MAN.*

[www.manutan.com](http://www.manutan.com)

Next publication: Q2 2017/2018 results –  
13 April 2018 (after market closure)